# WHY CHOOSE US?

# **8 REASONS** to Partner With Us





### WE'RE LOCAL!

For over 6 years, our team has lived, worked, and breathed all things Steamboat; we've got our finger on the pulse, including government regulations, local events, Chamber meetings, and charity functions. Don't just take our word for it; we can connect you with current owners or a local Realtor to get the inside scoop on us.



#### **DEDICATED OWNER TEAM**

Your investment and time are valuable to us. Our homeowners rest easy knowing the Owner Team is local and takes communication seriously. Someone is available to chat seven days a week and we are on-call during off hours for any property emergency. We also keep you in the loop with bi-annual revenue updates, monthly owner newsletters, and quick owner surveys.



#### REVENUE MANAGEMENT

We take a sophisticated approach to maximizing occupancy and rates with continual analysis of each property. Our goal is to increase nightly rates while encouraging longer stays. This leads to higher quality guests, less wear and tear, and higher revenue.



#### PREMIER PROPERTY CARE

Our housekeeping and property care teams are always here for you. If something goes wrong while you're away, rest assured that it will be taken care of swiftly and thoroughly. And, should the need arise, we have close ties with local vendors to help keep your property sparkling and safe.



#### INNOVATIVE MARKETING

From detailed photography to creative digital branding concepts, our team is always at the forefront of modern marketing techniques that showcase your property, and the company, in the competitive world of vacation rentals.



#### CONCIERGE LEVEL SERVICE

Our teams are trained to listen and strive to make each guest's stay extra special. We are available 24/7 and we reach out to every guest before, during, and after their stay to ensure their needs are met. Our happy guests want to come back and stay with us, and our reviews show it!



## **LUXURY LINENS**

Most vacation rental companies only wash duvets twice a year. Not us! We are changing the game with our luxury linen package, where we are washing the duvets between every guest. Guests are loving the new linen package for both the quality and the cleanliness it provides.



#### PRIVATE SHUTTLE SERVICE

For our properties in the mountain village area, we are proud to offer private winter shuttle service to our owners and guests throughout the ski season. From first tracks on the mountain to a grocery store run, we've got you covered.

